

**300** 

FIG. 2

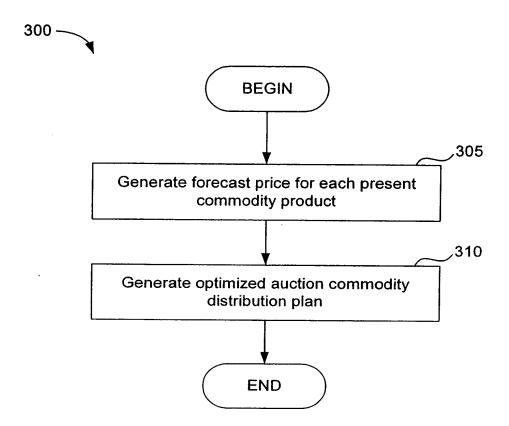


FIG. 3

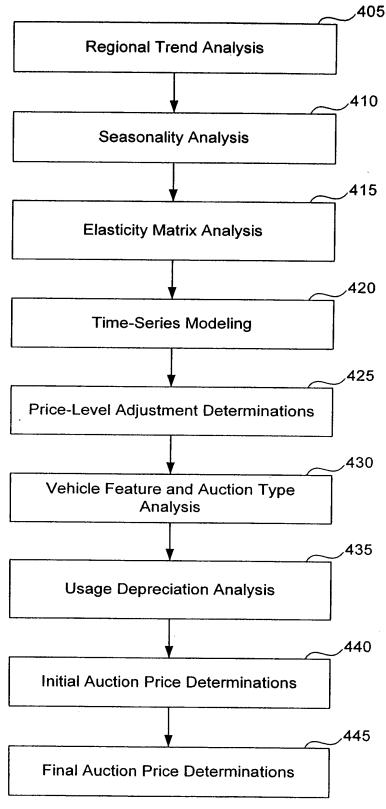


FIG. 4

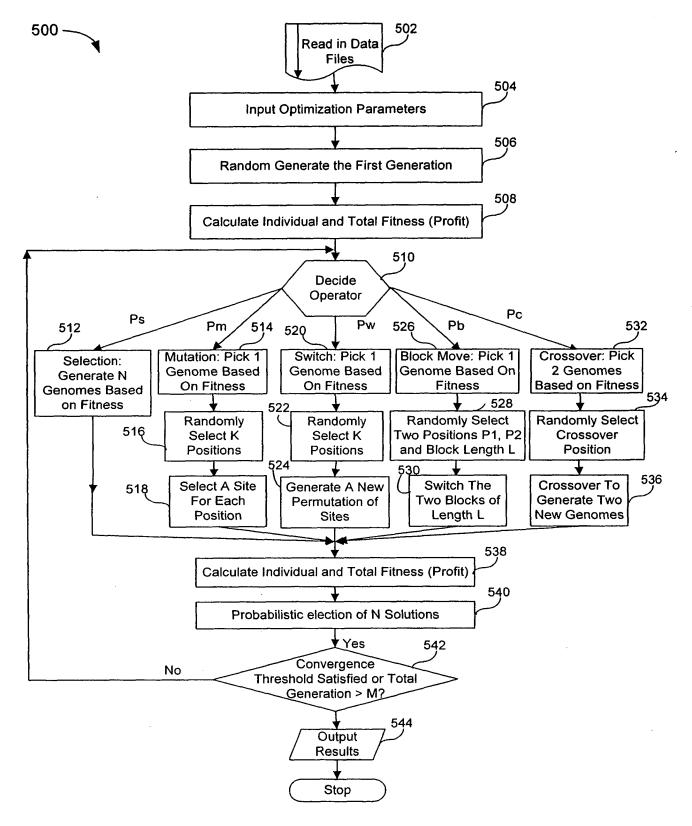
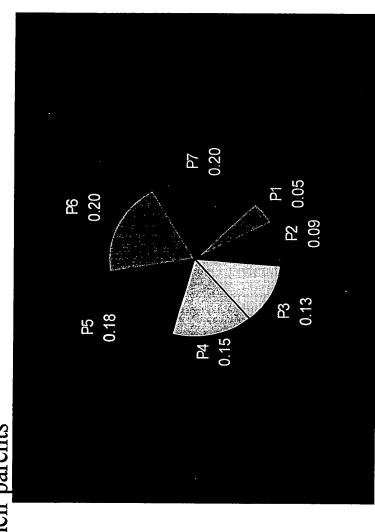


FIG. 5

Selection

- Randomly generates a new generation based on the fitness of the their parents



#### Mutation

- Randomly selects N<sub>m</sub> genes from a genome
- Randomly assigns new auction sites to the N<sub>m</sub> genes

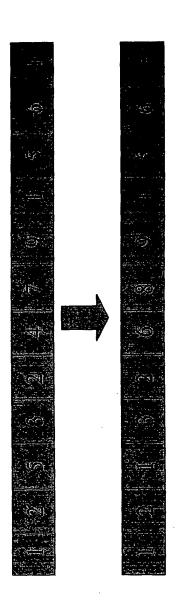
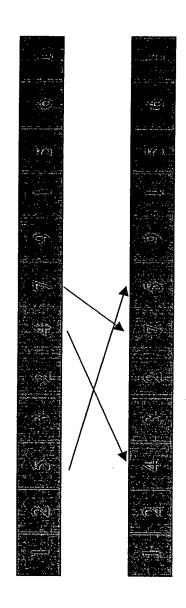


FIG. 7

#### • Switch

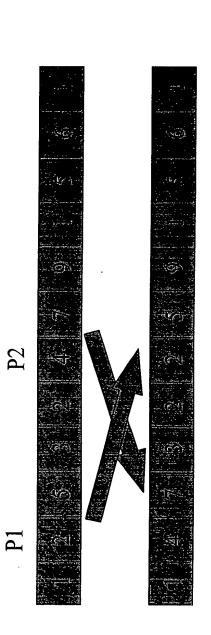
- Randomly selects N<sub>s</sub> genes from a genome
- Randomly generates permutation of their auction sites



• FIG. 8

#### Block Move

- Randomly selects two positions p<sub>1</sub> and p<sub>2</sub> in a genome
- switch two blocks starting at p<sub>1</sub> and p<sub>2</sub> with length of N<sub>b</sub>



• FIG. 9

#### Crossover

- Randomly selects 2 genomes based on their fitness
- Randomly selects a position in a genome and crossover the 2 genomes to form two new genomes

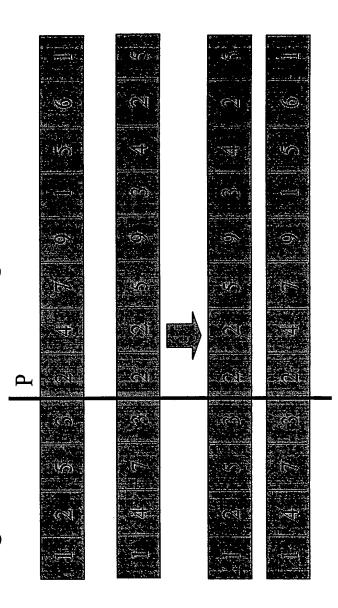
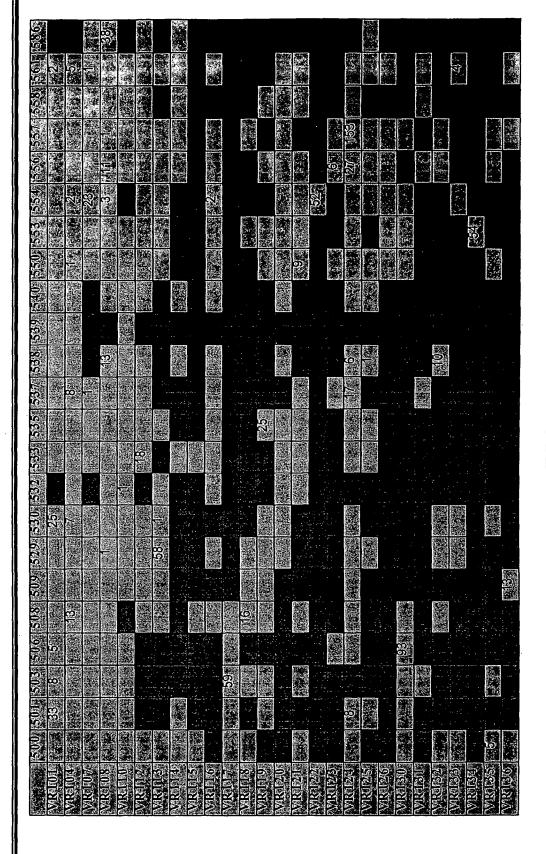


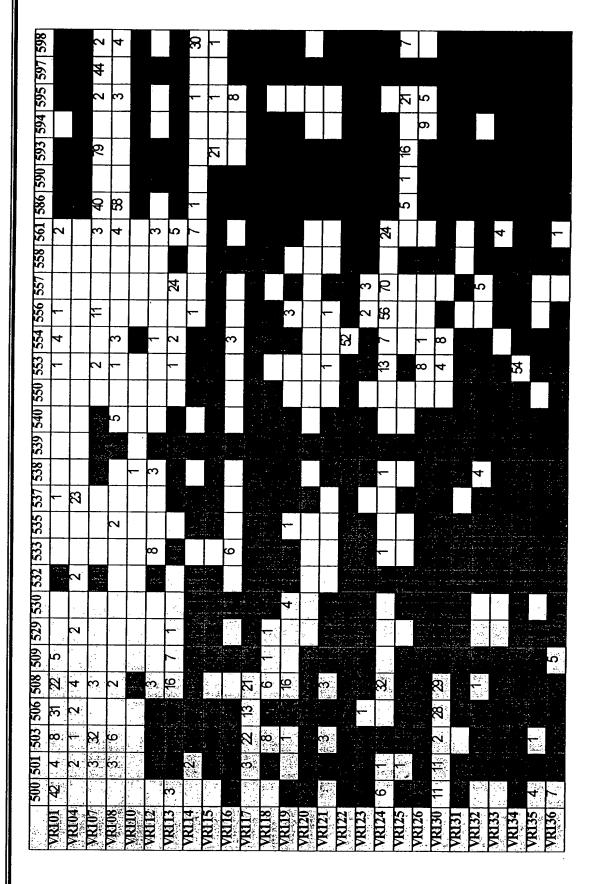
FIG. 10

## Original Auction Vehicle Distribution Plan



• FIG. 11

# Optimized Auction Vehicle Distribution Plan



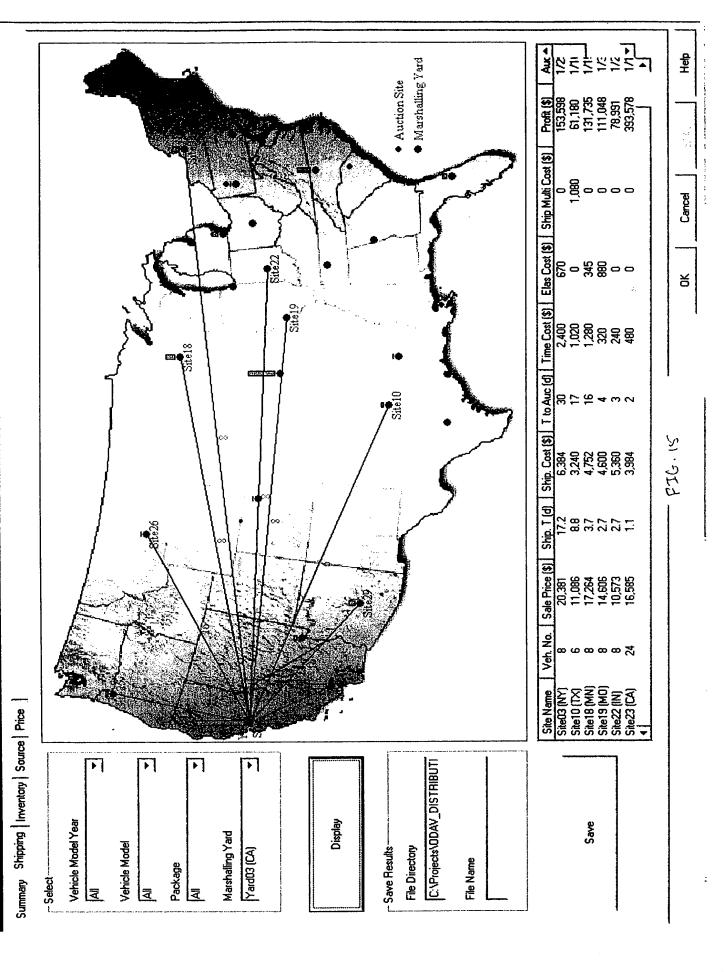
• FIG. 12

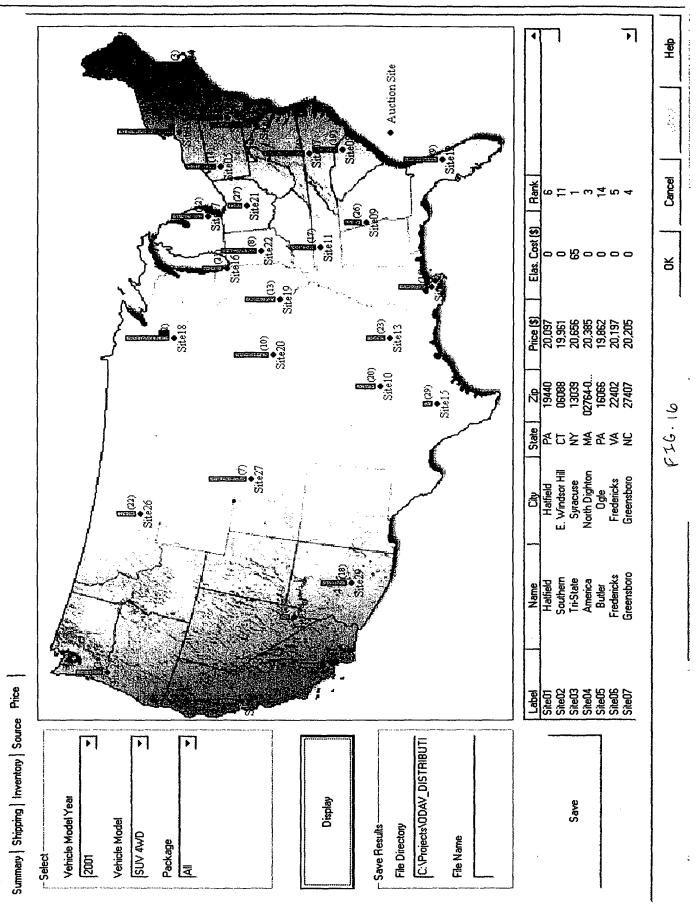
## Optimal vs. Original Distribution Plans

	Original (\$) Optimal (\$) Change (\$)	Optimal (\$)	Change (S)
Profit	19,291,821	19,599,321	307.500
Auction Revenue	19,557,169	20,145,360	588, 191
Shipping Cost	(131,947)	(381,808)	(249,861)
Time Value Cost	(25,158)	(35,314)	(10,55)
Volume Elasticity Cost	(59.230)	(53, 211)	5 460
Shipping Waste Cost	(49,013)	(75,147)	(26,134)

FIG. 13

Price	Varietis  Varietis  A Auction Site  Marshalling Yard	Ship. T (d)     Ship. Cost (\$)     T to Auc (d)     Time Cost (\$)     Elas Cost (\$)     Ship Multi Cost (\$)     Profit (\$)     Auc D       2.7     5,360     3     240     0     0.00     78,391     1/2/2       2.5     1,038     3     90     0     1830.00     78,391     1/2/2       1.2     764     3     120     0     764.00     48,138     1/2/2       1.0     2,440     3     120     0     2440.00     75,288     1/2/2       0.6     1,560     3     240     0     0.00     119,482     1/2/2       1.0     5,5,14	OK Cancel See Help
		Site Name   Veh. No.   Sale Price (\$) Yard03 (CA) 8 10,573 Yard06 (TX) 3 20,072 Yard08 (AZ) 4 12,446 Yard18 (MO) 8 15,160	
Summary   Shipping   Inventory Source   Price	Select Vehicle Model Year   All	Save	





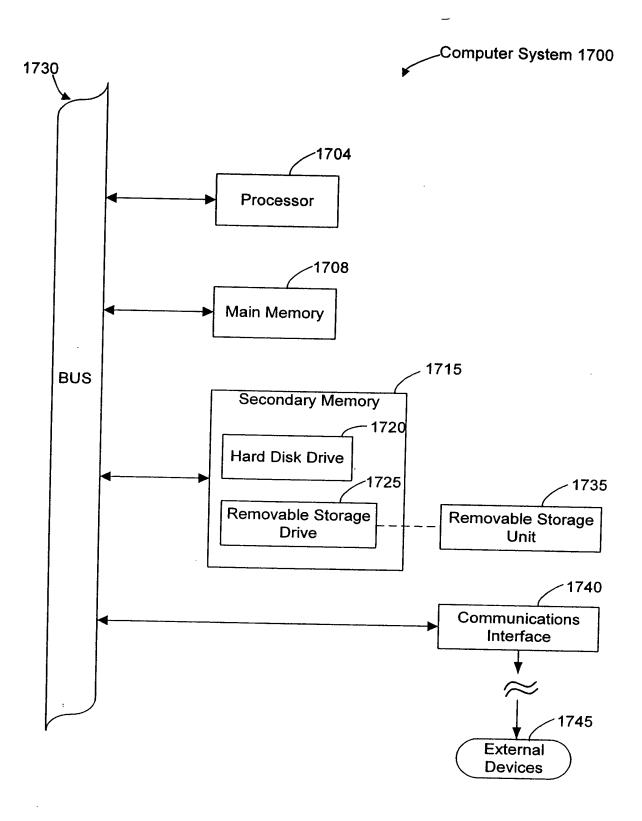


FIG. 17

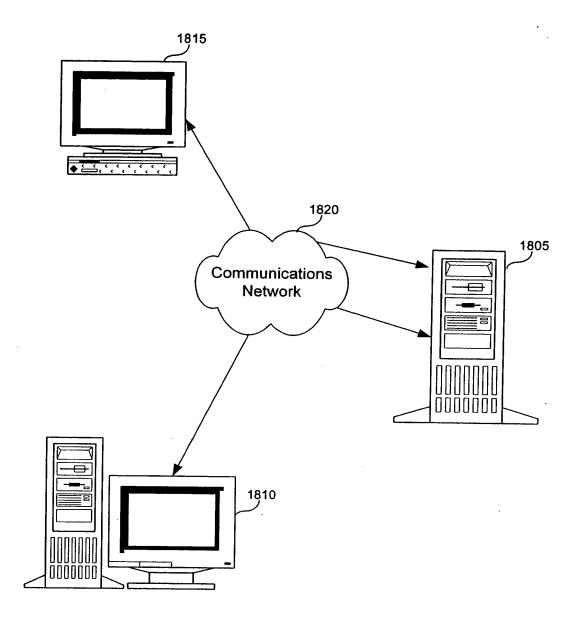


FIG. 18